Challenges of the energy sector and TAESA's strategic advantages

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# The Brazilian energy sector is one of the largest worldwide

And has undergone a **significant growth process** in recent decades.



# 63% growth in 10 years<sup>1</sup>

with installed capacity of **206.5 GW** today (data from 2022)

## Ranks 7th in the world<sup>1</sup>

in installed capacity (data from 2021)

Promotes the development of new renewable sources

Drives a growing demand for electric power

Mature and robust regulatory framework



# The National Interconnected System is one of the largest worldwide

The SIN currently has **184,000 km** of transmission lines throughout the country<sup>1</sup>.







4.1 billion

RAP (R\$)

INVESTOR

Permitted Annual Revenues

**43** concessions

15,155 extension km

**109** substations<sup>3</sup>



<sup>(1)</sup> Monitoring Bulletin Report for Energy Sector - September 2023.

<sup>2)</sup> Company data

<sup>(3)</sup> Considering wholly-owned substations, for jointly-controlled companies and affiliates, as well as those accessed by the Company.

## **Energy transition**

A shift towards a **more sustainable** system, based on **renewable and reliable sources**.



#### **Key drivers:**

- Climate change and GHG emissions
- Electrification of society
- Development of new renewable technologies
- High cost of energy in Brazil
- Digital disruption



#### **Key trends:**

- Greater share of renewable sources in the power grid
- Electric power mobility
- Decarbonization of the electric sector (CO2 credits)
- Digitalization of the electric sector
- Adoption of green hydrogen
- ESG responsibility



## **Energy Transition** The Brazilian energy sector

#### **IMPACTS AND CHALLENGES ELECTRICITY INDUSTRY**

- **Diversifying energy sources to maintain** system reliability
- Expanding the installed capacity of renewable sources
- Upgrading the transmission and distribution infrastructure
- Developing new business models
- Updating regulations
- Reducing carbon emissions and the overall environmental impact
- Incentives for investment





- **Demand for power transmission**
- **Modernization of the Interconnected System**
- **Integration of renewable energy** sources
- Advancement and development of smart grids
- Adoption of energy storage technologies



# Strategic advantages that ensure our excellence





- Strategic positioning within the national transmission sector
- Benchmark for asset management
- Experience in M&A and integration of acquired companies
- Shareholder confidence in executing our strategic planning



- Modern System Operations Center (COS) ready for expansion
- High quality management
- Specialization in transmission
- Operational excellence supported by highly skilled teams
- Geographical footprint with capacity for new projects with synergies



- Easy access to credit in the capital markets
- Financial discipline and value creation
- Excellence in efficiency and cost control





# Why invest in TAESA: our Value Levers

**Rinaldo Pecchio** 

CFO and IRO







# What makes us a unique asset in the capital markets?



### A decade of expansion

### Providing for a solid platform for growth



# **National footprint** Operational In construction 2023 States and a **Federal District**



#### **Gaining efficiency**

**87%**EBITDA margin
TAESA proportional<sup>1</sup>
9M23

Above

90%

EBITDA margin of **new projects<sup>2</sup>** 9M23



SOURCE: Company data

- 1. Considers TAESA's proportional stake in all its subsidiaries.
- 2. Weighted average EBITDA margin for 10 operational projects (Mariana, Miracema, Janaúba, EDTE, ESTE, Aimorés, Paraguaçu, Ivaí, Sant'Ana and Saíra).

### A track record of excellence in operations...

In 10 years1

~100%

**Availability Rate** 

0.99%

Variable Portion of RAP

#### ...with safety as priority:



#### **Mission**

We connect Brazil with safe and reliable electric power



#### **⋈** Vision

To be the electric power transmission company of greatest Value to society



#### **Core Values**

- We genuinely care for **people.**
- We act with **integrity**, building relationships of **trust**.
- We seek for **excellence** in everything we do.
- **We** are TAESA!



**6 Golden Rules of Operation** 



**Integrated Management System** 



## Financial efficiency generating

#### sustainable returns



#### **Debt financing**

 One of the most efficient issuances in the market

**12<sup>th</sup>:** +9-22 bps NTN-B<sup>1</sup> (May-22)

**14<sup>th</sup>:** +41-70 bps NTN-B<sup>1</sup> (Sept-23)

- Average real cost of debt around 5.5%
- Participation in green issuances

7 green bonds totaling R\$ 3.7 billion



#### Tax

- Tax shield
- Optimized tax regime
- Maximum use of Interest on Equity
- SUDAM / SUDENE incentive

14.2% Avg effective tax rate - IFRS 5 years<sup>2</sup>





#### **Return to Shareholders**

- Minimum payout of 50% of net **income** (bylaws)
- Share price appreciation at B3
- Among the most liquid assets in the energy sector

89% Avg payout 10 years<sup>3</sup>

**11%** Avg yield 10 years<sup>3</sup>

CAGR **17%** TAEE11 10 years<sup>3</sup>

8% **IBOV 12%** 

SOURCE: Company data



<sup>1.</sup> Compares the spreads between issued rates vs. NTN-B with close maturities at the time of issuance.

<sup>2.</sup> Range between 2018 and 2022. 3 Range between 2013 and 2023.



# What to expect from TAESA in the coming years?









